



# iPipeline e-SSENTIALS<sup>®</sup>

A CUSTOMIZED TECHNOLOGY PACK EXCLUSIVELY FOR BGAS

As a BGA, you need top tier technology solutions and a partner that understands the challenges of the BGA community. iPipeline recognizes that you're working with multiple carrier and financial institution partners, you have various processes that you're trying to streamline, you want to provide your agents with a consistent platform for doing business, and you need all of your efforts to modernize your business to be affordable.

In response to these challenges, we've put together a bundled technology package that enables you to transact life insurance simply, easily, and efficiently. From quote to policy delivery, iPipeline e-ssentials<sup>®</sup> enables your agency to drive best practices, offer a seamless experience for agents and back office personnel, and lets you focus your time and money on new business opportunities.

## THE e-SSENTIALS PACKAGE INCLUDES:

### **LifePipe**

Quickly and effectively research and quote life products

LifePipe is the most robust, widely-used, mobile responsive term quote engine and forms repository in the industry.

#### [Quote & Forms](#)

Run and save Term and GUL and forms for 70+ Carriers. Auto-populates iGO<sup>®</sup> e-App and integrates seamlessly with Resonant<sup>®</sup> Field Underwriting.

#### [Product Info](#)

Access to the product info portal for building charts and viewing underwriting guidelines.

### **Resonant<sup>®</sup> Field Underwriting**

Field underwriting tool for instant health class rating or range

Resonant Field Underwriting returns a health class rating or range based on published and unpublished carrier underwriting rules. Based on build, blood pressure, cholesterol level and up to 3 additional impairments, Resonant Field Underwriting generates multi-carrier underwriting results instantly, with table/health class and a price range.

### **iGO<sup>®</sup>**

The industry's most widely used fillable form & data gathering e-App

iGO is designed to streamline and accelerate the selling of life insurance and health care products. iGO enables agents to improve efficiency and productivity by eliminating errors and producing 100% in good order submissions.

### **DocFast<sup>®</sup>**

Fast and secure e-Delivery of your policies and documents

DocFast ensures the fast and secure delivery of policies, videos, contracts, prospectuses, business documents, marketing collateral and any other documents that in the sales process. DocFast's robust capabilities allow policies to be signed electronically, payments to be submitted, policy upsell possibilities at the point of sale, and much more.