



## Fact Sheet

### Locations:

#### **iPipeline (Headquarters)**

##### **Exton, PA**

750 Springdale Drive  
Exton, PA 19341  
Phone: (484) 348-6555  
Fax: (484) 348-6559

Office locations include: Atlanta, GA, Charlotte, NC, Los Angeles, CA, and Milwaukee, WI.

#### **Company Profile:**

iPipeline leads its industry in providing the next-generation suite of sales distribution software to the insurance and financial services markets as an on-demand service. iPipeline's channel solutions for carriers, distributors, and agents include field underwriting support, quoting, comprehensive forms, illustrations, requirements ordering, contracting, and content enabling the industry to market, sell and process faster. iPipeline provides the process automation and seamless integration needed to make a sale by aggregating over 125 carriers, 850 distributors, and 400,000 agents in a single, Web-based environment—the iPipeline Network. The network generated over \$3 billion in premiums in 2008.

#### **Board of Directors:**

- Michael A. DiPiano-Chairman of the Board
- Sean Cantwell
- William Daggett
- Michael Gantt
- Roger Hurwitz
- Cary W. Toner
- Tim Wallace

#### **Executive Team:**

- Tim Wallace, Chief Executive Officer
- Bill Butler, President
- Bill Atlee, Chief Strategy Officer
- Larry Berran, Chief Operating Officer/Chief Financial Officer
- Brian Seidman, Vice President, Technology
- Scott Alexander, Vice President, Product Development
- Dan Borth, Vice President & General Manager, COSS
- Michael Persiano, Vice President, Marketing
- Daphne Thomas, Vice President, Professional Services

**Marquee Clients:** AAA Life, AIG/American General, Allianz, Allstate, Assurity Life Insurance, AXA Equitable, Baltimore Life, Bank of America, Cincinnati Life Insurance, Commerce Bank, Erie Insurance, Farm Bureau Insurance, Farmers' Insurance Group, Genworth Financial, ING, John Hancock, Lafayette Life Insurance, Lincoln Financial Group, MetLife, Nationwide, Old Mutual, Pacific Life, Phoenix, Prudential, Raymond James, and RBC.

#### **Contact:**

For additional information about iPipeline, contact:

Ashley Gerson, Marketing Coordinator

484-348-6555

[agerson@ipipeline.com](mailto:agerson@ipipeline.com)